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## **MORE LISTINGS, FEWER SALES KEEPING LID ON HOME PRICES IN THE FRASER VALLEY**



Property sales on the Fraser Valley Real Estate Board's Multiple Listing Service® (MLS®) in September were the third lowest for that month in the last decade, while new listings for September ranked the second highest.

Sukh Sidhu is FVREB's president. "This is the third month in a row based on the 10-year average where we've seen lower sales combined with a higher influx of new listings."

The Fraser Valley Real Estate Board processed 1,165 sales in September, an increase of 12 per cent compared to the 1,044 sales during the same month last year and a decrease of 13 per cent compared to 1,341 sales in August.

The board posted 2,651 new properties on its MLS® in September, an increase of 10 per cent compared to September of last year and on par with the listings it received in August. The number of active listings in the Fraser Valley remained at 10,096 in September, at an annual high for the last three months.

Sidhu adds, "This trend is stabilizing home prices in the Fraser Valley resulting in the price of a typical detached home in September being only slightly higher than it was in May."

"Although average prices year-over-year are still showing strong increases or decreases for some communities, make sure to ask your local REALTOR® for the benchmark price as well. It's the predicted sale price of a typical home in your neighbourhood and unlike the average price, isn't sensitive to sales of high-end or low-end homes. It's one of our most reliable pricing tools."



Visit our Facebook page **Re/max Treeland Realty - Cherri Chalifour and Sandra Ennis** for the link to the full article.

## **Five Tech Tips for the Average Joe**

The world of technology moves quickly. But what if the average Joe needs a little help? Following are five tech tips:

If you're bad at math, use Google. Just type your equation into the search bar and press enter. Use an asterisk (\*) for multiplying and a slash (/) for dividing.

If you're trying to email a file that is too big, use yousendit.com to transfer it to your recipient.

To paste something into Microsoft Word without all the colours and boxes, click "Edit," then "Paste Special" and then "Unformatted Text."

You can use your Android phone, Blackberry or iPhone to scan and get information about those black-and-white QR codes on posters and advertisements. **Scan this QR code to connect to [www.cherriandsandra.com](http://www.cherriandsandra.com)!**



Decrease the brightness of your laptop's screen when you disconnect.

## **Tips to Make Your Master Bedroom a Selling Feature**

A great master bedroom will help sell your home. But you don't have to spend a lot of money, time and effort trying to impress buyers. Following are 11 easy ways to spruce up your master for little money:

- De-clutter and de-personalize. Buyers want to see themselves in the master bedroom. Don't surround them with the trappings of your life.
- Clean, clean and clean some more.
- Make necessary repairs.
- Paint. You don't have to go for beige (or grey, which is the new beige), but emphasize the room's spaciousness with lighter colours. Don't forget the ceiling.
- Move some of the furniture out to add to that airy, uncluttered feel.
- Heavy drapes might be nice at night, but during the day they can feel confining. Take them down and buy inexpensive sheers. Add blinds for light control.
- Speaking of light, add more task and ambient lighting and leave lights on to minimize shadows and illuminate dark corners.
- Buy a new duvet cover.
- Hang inexpensive artwork or a mirror and lose the family photos.
- Don't cover hardwood floors with carpeting or furniture in front of a window with a view.
- Clean out the closets so buyers can see the space and decide if their clothes will fit.