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Holiday Greetings from Cherri and Sandra!

We would like to take this opportunity to wish you and your family the best for the holiday season. We are looking forward to serving your real estate needs in 2012!



FOUR GREAT TECH TIPS FOR THE YULETIDE SEASON

Following are some tech tips for the holiday season:

- If you're purchasing gifts from Amazon.com, use their "gift organizer" tool to keep track of what you have bought and for whom.
- Planning on buying a videogaming system for someone? Buy soon. These items tend to sell out first.
- Make personalized Christmas cards. Many stores offer an online photo center to design your cards and place your order.
- Use personal finance tracker Mint.com to set, follow and track shopping budgets. The service connects to your bank and credit card accounts.

Don't forget Cherri and Sandra's Referral Program!

If you refer our services to a family member, neighbour or friend who is looking for a realtor in the Fraser Valley, we will say "thank you" by rewarding you with our **Referral Bonus of \$500** (when the lead results in a completed sale).

What's Happened in Your Neighbourhood in 2011?

There were 105 multiple listing sales in your area of Willoughby Heights for 2011 (as of the time of printing this newsletter) - 15 townhouses and 90 detached houses. These numbers were similar to the 2010 statistics; in 2010 a total of 106 homes were sold in your area of Willoughby Heights, 19 townhouses and 87 detached houses. For 2011, the average townhouse sale price was \$347,918 and the average detached house sale price was \$616,185. Currently there are 16 townhouses and 40 detached houses actively listed on the multiple listing service in your neighbourhood.

How Much is Your Home Worth ...

You can get a FREE on-line evaluation of your home's value and tips on how to prepare your home for sale. Just go to www.willoughbyheightshomes.com for this FREE information. Simply submit your information through the Home Evaluation link.



For information on all our listings throughout the Lower Mainland, visit our Facebook page [Re/max Treeland Realty - Cherri Chalifour and Sandra Ennis](#) and don't forget to "Like" it to receive Market Updates!

You can use your Android phone, Blackberry or iPhone to scan and get information about those black-and-white QR codes on posters and advertisements. *Scan this QR code to connect to www.cherriandsandra.com!*

